



msg advisors

HEALTHCARE DONE EVEN BETTER.

CONSULTING PARTNER FOR THE HEALTHCARE INDUSTRY

Whether dealing with medical engineering, a pharmaceutical context, smart healthcare or individualized medicine: innovation is the key driver. msg advisors knows the challenges associated with a changing healthcare industry. Our solution approaches always take the patient-oriented perspective into consideration, while strengthening your core business.

msg advisors improves compliance and efficiency.

We operationalize strategies and improve companies' performance along their value chains.

Practical and consulting experience

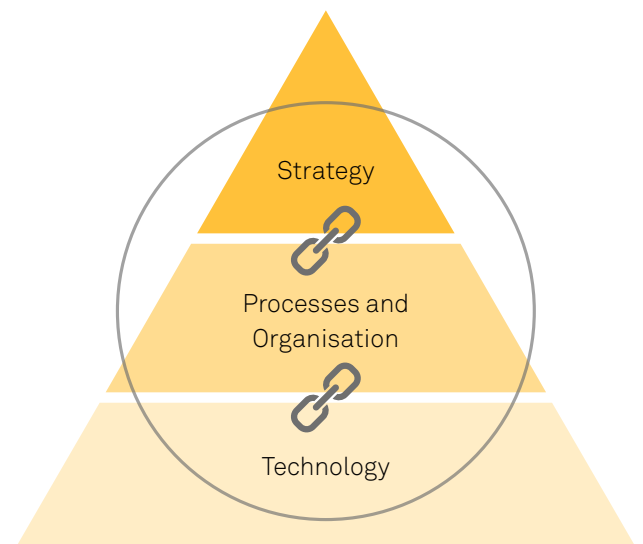
- Established medical engineering and industry experts
- Operative and strategic experience
- Established consulting methods

Innovation and new technology

- New approaches, combined with established solutions, for essential tasks
- The implementation of technology remains manageable

Process and system know-how

- Digital transformation of necessary processes
- Experts for linking IT systems to operative processes along the entire supply chain



consulting partner for the healthcare industry

msg
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Vendor management & vendor quality management for suppliers and manufacturers of medical devices

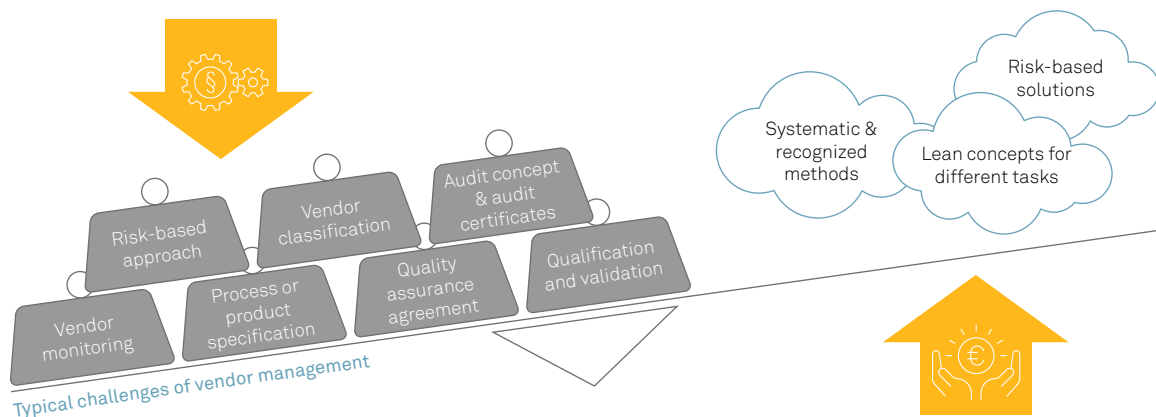
The tide is changing in the industry and things are getting tougher. Healthcare costs are getting a lot of attention and the new conditions resulting from the European MDR [Medical Device Regulation] and IVDR [In-vitro Diagnostic Regulation], or even the MDSAP [Medical Device Single Audit Program] being used in Australia, Brazil, Japan, Canada and the USA, pose costly challenges for everyone involved. Vendor management in particular holds considerable hidden compliance and liability risks.

How can vendor relationships be maintained efficiently, while also ensuring compliance, under this kind of pressure and these conditions? What share of the costs can be passed on without losing a share of the market?
Can the costs for vendor quality management be reduced even as requirements increase?

We at msg advisors say, "Yes, they can"!



Sound balance between compliance & costs



Achieving benefits by using our support to address your needs

msg advisors' strategic approach helps you maintain a clear view of requirements and your own goals!



Consolidation of expectations and requirements

Which requirements apply to your product and your company?
What are your goals? Are there findings from regulatory inspections or internal/external audits? We summarize them for you and work with you to define a standard that fits your company.



Recommended measures – which steps make sense for you

What is a sensible way to optimize your compliance or achieve your goals? Benefit from our expertise and industry experience!
We show you how to balance compliance and costs.



Gap analysis – systematically examining the current state

We use the jointly defined standard to systematically examine and analyze your company, as well as the level of quality awareness among your employees.



Presentation of the results – achieving your goal together

Increase quality awareness and achieve your goals together by visualizing the results. Develop your own path to your goal as part of your visualization of your results.



Evaluation and summarization

Which findings and conclusions does the gap analysis deliver?
What are your strengths, what are your vulnerabilities? Where do synergies arise and how can you increase efficiency?



Support during the next steps – we help you focus on the future

We are happy to accompany you on your path to your goals, whether as your coach, supporter or sparring partner. You are the master of your approach and you decide how and to what extent we can be of assistance.